



AN ISO 9001 : 2008 CO.

# Rama Steel Tubes Ltd.

Manufacturers & Exporters : ERW Steel Tubes (Black & Galvanised)

CIN : L27201DL1974PLC007114

Regd. Office

No. 7, 1st Floor, Surya Niketan, Vikas Marg, New Delhi-110092 Ph. : 011-43656667, 43656668 Fax : 011-43656699  
E-mail : investors@ramasteel.com, info@ramasteel.com, Website : www.ramasteel.com

## Media Release

**9M FY18 Net Revenue at Rs. 259.1 crore, YoY growth of 35%**

**9M FY18 EBITDA at Rs. 19.8 crore, YoY growth of 11%**

**9M FY18 PAT at Rs. 8.9 crore, YoY growth of 13%**

**9M FY18 EPS stood at Rs. 5.29**

**14<sup>th</sup> February 2018:** Rama Steel Tubes Limited (BSE: 539309, NSE: RAMASTEEL), a leading player in the manufacturing of ERW pipes, announced its unaudited results for the quarter and nine months ended December 31<sup>st</sup>, 2017.

### Key Financials:

Particulars (Rs. Cr)	Q3 FY18	Q3 FY17	Q2 FY18	9M FY18	9M FY17
Net Revenue	94.9	67.3	91.3	259.1	192.4
EBITDA	5.5	6.5	7.6	19.8	17.8
PAT	2.1	2.6	3.5	8.9	7.8
EPS (Rs.)	1.16	1.76	2.06	5.29	5.25

### Management Comments:

**Commenting on the results, Mr. Richi Bansal, Director & CEO, Rama Steel Tubes Limited said :**

*"These nine months ended of FY18, we have registered a revenue growth of 35% and recorded an increase in our overall profit of 13% based on year-on-year comparison. In the third quarter, the depreciation has increased on account of the new facility we started in Lepakshi. Due to sustained high raw material prices in the industry, EBITDA Margins have been impacted. We are happy to report that we have maintained our Volumes growth on a year-on-year basis. This is reflection of the demand coming in from the infrastructure and other consumption sectors of steel.*

*We continue to focus on capacity expansion and improving operational efficiencies that will lead to profitable growth. We will increase the capacity at Lepakshi in a phased manner, which will benefit us*



not only to increase our geographic presence but also to strengthen our Brand "Rama" in the Southern Market. This will enable us to cater to new clients. We are now present across three major geographies of North, West and South India.

Our strong relationship with existing clients, dealers and distributors has helped us grow and maintain our volumes. Our relentless efforts and continued focus has enabled us become a reckoned brand name in the Domestic and International market.

With growing opportunities in the industry, we are well poised to leverage on this demand and deliver a strong performance in line with our strategy enabling us to become one of the leading player in this segment. We are confident of better days ahead seeing, continuous improvement in infrastructure, construction and other related sectors."

**Q3 FY18 Performance Highlights:**

- **Net Revenue stood at Rs. 94.9 crore** in Q3 FY18
- **EBITDA stood at Rs. 5.5 crore** in Q3 FY18
- **Profit After Tax stood at Rs. 2.1 crore** in Q3 FY18
- **EPS Stood at Rs. 1.26** in Q3 FY18

**9M FY18 Performance Highlights:**

- **Net Revenue stood at Rs. 259.1 crore** in 9M FY18, as against Rs. 192.4 crore in the corresponding previous period, a **YoY growth of 35%**
- **EBITDA stood at Rs.19.8 crore** in 9M FY18 as against Rs. 17.8 crore in the corresponding previous period and **grew by 11% YoY**
- **Profit After Tax stood at Rs. 8.8 crore** in 9M FY18 as against Rs. 7.8 crore in 9M FY17, **YoY growth of 13%**
- **EPS Stood at Rs. 5.29** in 9M FY18 as against Rs. 5.25 in 9M FY17

For more details please visit: [www.ramasteel.com](http://www.ramasteel.com)

For any Investor Relations query, please contact:

<b>Mr. Richi Bansal</b> CEO <b>Rama Steel Tubes Limited</b> Email: <a href="mailto:ceo@ramasteel.com">ceo@ramasteel.com</a>	<b>Savli Mangle/Amit Sharma</b> <b>Bridge Investor Relations Pvt. Ltd.</b> Phone: +91-22-26873003 Email: <a href="mailto:savli@bridge-ir.com">savli@bridge-ir.com</a> / <a href="mailto:amit@bridge-ir.com">amit@bridge-ir.com</a>
--	---



**Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

