



AN ISO 9001 : 2008 CO.

# Rama Steel Tubes Ltd.

Manufacturers & Exporters : ERW Steel Tubes (Black & Galvanised)

CIN : L27201DL1974PLC007114

Regd. Office

No. 7, 1st Floor, Surya Niketan, Vikas Marg, New Delhi-110092 Ph. : 011-43656667, 43656668 Fax : 011-43656699

E-mail : investors@ramasteel.com, info@ramasteel.com, Website : www.ramasteel.com

## Media Release

### Good Growth Across All Product Segments

**Q2 FY18 Net Revenue at Rs. 91.31 crore, YoY growth of 54%**

**Q2 FY18 EBITDA at Rs. 7.65 crore, YoY growth of 33%**

**Q2 FY18 PAT at Rs. 3.46 crore, YoY growth of 32%**

**11<sup>th</sup> December 2017:** Rama Steel Tubes Limited (BSE: 539309, NSE: RAMASTEEL), a leading player in the manufacturing of ERW pipes, announced its unaudited results for the quarter and half year ended September 30, 2017.

#### Key Financials:

Particulars (Rs. Cr)	Q2 FY18	Q2 FY17	Y-o-Y	H1 FY18	H1 FY17	Y-o-Y
Net Revenue	91.31	59.16	54%	164.21	125.06	31%
EBITDA	7.65	5.77	33%	14.37	11.24	28%
PAT	3.46	2.62	32%	6.71	5.21	29%
EPS (Rs.)	2.06	1.75	18%	4.03	3.50	15%

#### Management Comments:

*"This quarter of Q2FY18, we have registered a revenue growth of 54% and recorded an excellent increase in our overall profit of 32% based on year-on-year comparison. We are delighted to report that we have maintained our Volumes growth on a YoY basis despite the prolonged unrest faced by the overall steel Industry and the start of GST. The steel prices during the quarter and the half year half been on the higher side. This is reflective of the demand coming in from the infrastructure and other consumption sectors of steel. This inturn is good news for companies like ours as we will also be beneficiary of this demand. We are sure of maintaing the current growth momentum.*

*Our installed Solar Power plant at our Khopoli unit in Maharashtra has consistently given us significant amount of savings on the costs. Our focus will remain on improving and maintain operational efficiencies for a better profitability. Our operating efficiencies combined with capacity expansion has benefited us a lot. Through rigorous focus on execution and improving operational efficiencies, we have been able to consistently deliver superior performance. Our Continued association with existing clients, dealers and distributors and focus on entering into new geographies has helped us grow and maintain our volumes. Our relentless efforts and continued focus has helped us become a reckoned brand name in the Domestic and international market.*



Our strategic plan of capacity expansion at Lepakshi, Southern India will further strengthen our geographical presence. This will make ourselves well equipped to take advantage of change in industry scenarios, with regards to positive impact of GST on the overall steel industry. We believe we are well positioned to capitalize on opportunities in the industry and will be able to increase our market share progressively.

At the same time, continuously improving conditions in infrastructure, construction and other related sectors will help in better performance. We are confident of better days ahead.”

**Q2 FY18 Performance Highlights:**

- **Net Revenue stood at Rs. 91.31 crore** in Q2 FY18, as against Rs. 59.16 crore in the corresponding previous period, a **YoY growth of 54%**
- **EBITDA stood at Rs. 7.64 crore** in Q2 FY18 as against Rs. 5.77 crore in the corresponding previous period and **grew by 33% YoY**
- **Profit After Tax stood at Rs. 3.46 crore** in Q2 FY18 as against Rs. 2.62 crore in Q2 FY17, **YoY growth of 32%**

**H1 FY18 Performance Highlights:**

- **Net Revenue stood at Rs. 164.21 crore** in H1 FY18, as against Rs. 125.06 crore in the corresponding previous period, a **YoY growth of 31%**
- **EBITDA stood at Rs. 14.37 crore** in H1 FY18 as against Rs. 11.24 crore in the corresponding previous period and **grew by 28% YoY**
- **Profit After Tax stood at Rs. 6.71 crore** in H1 FY18 as against Rs. 5.21 crore in H1 FY17, **YoY growth of 29%**

For any Investor Relations query, please contact:

<b>Mr. Richi Bansal</b> CEO <b>Rama Steel Tubes Limited</b> Email: <a href="mailto:ceo@ramasteel.com">ceo@ramasteel.com</a>	<b>Savli Mangle/Amit Sharma</b> <b>Bridge Investor Relations Pvt. Ltd.</b> Phone: +91-22-26873003 Email: <a href="mailto:savli@bridge-ir.com">savli@bridge-ir.com</a> / <a href="mailto:amit@bridge-ir.com">amit@bridge-ir.com</a>
--	---

**Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. Rama Steel Tubes Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

